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Manuel Garcia-Linares  
Managing Shareholder  
Richman Greer

“Lexbe’s translation feature helped with several of our intellectual property cases. This allowed our attorneys to quickly review and understand the documents without the need for additional and costly outsourced translation services.”

Kristine Kadlac  
Litigation Paralegal  
Richman Greer

### Background

Intellectual Property litigation presents a number of unique discovery and review challenges for attorneys, law firms, in-house counsel and review teams. Legal issues can involve not only patent, copyright and trademark law, but also complex contract, joint venture, development and entity issues. Modern IP cases are also often international in scope.

What most IP cases have in common is a high level of data complexity, usually involving multiple parties, custodians, experts and document sources and formats. Document counts in IP cases often are in the millions, and can require extensive resources to comprehensively process and review. Federal courts handling a large volume of patent and IP cases often are on the vanguard of judicial management of eDiscovery, and are often active participants in the process and require compliance with specific local rules and protocols.

Richman Greer, a South Florida law firm founded in 1961, is a firm of over 20 attorneys, handling patent and IP cases, as well as other complex business litigation. Many of its cases are international in scope.

### Case Situation

As a relatively small law firm, Richman Greer needed an eDiscovery solution that was easy-to-use, affordable, and didn’t require a large technical resource investment or dedicated IT/litigation support staff to operate internally. When discovery from document-intensive cases come in, there is not much time to get the incoming electronically stored information (ESI) processed and ready for attorney review. The same is true for productions, which often must be completed and QCed in a very short time-frame.

The firm’s intellectual property cases often require review of international documents from multiple countries and in different languages. Staff at Richman Greer found traditional translation services to be too slow and too expensive for large document-intensive IP cases. Richman Green was also looking for automated first pass translation capabilities as a key component of an eDiscovery solution that was fully-featured, yet easy to use and affordable.

**Contact us at 800.401.7809 x22, or [sales@Lexbe.com](mailto:sales@Lexbe.com) to get a free consultation or demonstration. Let us help you manager large document-intensive cases and your eDiscovery needs.**



### Result:

By replacing their existing eDiscovery vendor with Lexbe, Richman Greer has significantly accelerated document review for intellectual property cases. This included use of Lexbe's automated translation capabilities to speed first pass review of important documents in increasingly common cases with foreign custodians or parties.

### Solution

After researching and evaluating several eDiscovery solutions Richman Greer selected Lexbe for several reasons.

"The Lexbe platform's pricing, including data storage, was very reasonable and the software was very easy-to-use allowing us to get started very quickly which was important for us as we had cases with immediate deadlines and needed to hit the ground running," said Kristine Kadlac, Paralegal at Richman Greer.

Lexbe's ability to seamlessly and automatically translate eDiscovery documents across 100 different languages was also important to Richman Greer. "Lexbe's translation feature helped with several of our intellectual property cases, giving us the ability to translate multiple languages as part of the eDiscovery process." said Kristine Kadlac, "One of our cases involved documents with multiple foreign languages, including Spanish, Portuguese, Russian, and Mandarin. The Lexbe platform provided integrated machine translation of those documents when importing them into the system allowing the attorneys to quickly review and understand the documents without the need for additional and costly outsourced translation services."

Richman Greer also benefited from Lexbe's professional services, pricing model and billing. "The support staff is excellent and very responsive," said Kristin Kadlac, "Most importantly, they don't nickel and dime me for services. Everything is right on the bill and easy to understand."

Richman Greer selected the Lexbe eDiscovery Platform because it was the best overall solution for the price and featured translation capabilities. "The attorneys and paralegals like Lexbe because it is very easy to use," said Kristine Kadlac, "It was clearly the best solution for a relatively small firm like ours, without the high cost and overhead of some of the other solutions available."

Find out more at: [Lexbe.com](http://Lexbe.com)

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